

An OS Platform Approach to Elevating Healthcare Excellence



Background:

Urology Associates, P.A., a dynamic Managed Services Organization (MSO), continues to transform its operations using Focus Solutions. This ongoing partnership aims to create a seamlessly integrated clinical, patient, and back-office experience by leveraging Focus, an industry-leading healthcare technology platform.

About Focus:

Focus enables you to focus on what drives your practice—delivering exceptional patient care, running a successful business, and planning for your growth with 5 modules designed for healthcare.

SYSTEMS: Standardize and secure your IT infrastructure

DATA: Migrate mission-critical EHR data

CONNECT: Streamline the flow of discrete data

INSIGHTS: Create real-time insights across multiple data

sources

WORKFLOW: Automate time-consuming and routine

tasks

CLIENT OVERVIEW

- Organization: Urology Associates, P.A. (MSO)
- Location: Alabama, Georgia, Mississippi
- Website: www.uampa.com
- EMR System: Veradigm (formerly AllScripts)





Hawk Sindel, CEO Urology Associates, P.A.

"Focus Solutions is the epitome of excellence in IT services for the healthcare industry, and my experience with them has surpassed all expectations. The team at Focus possesses an exceptional level of expertise and knowledge in health IT, consistently delivering innovative and dependable solutions for our organization.

From comprehensive IT services to conducting thorough tech stack evaluations and providing valuable consulting, they excel in every aspect. I wholeheartedly recommend Focus Solutions as the ultimate 'one stop shop' for all healthcare organizations' technology needs."

Phase 1 (Fall 2023) Phase 1: Setting the Foundation (Fall 2023): In Fall 2023, Urology Associates initiated a strategic collaboration with Focus Solutions, utilizing its advisory and implementation services. This marked the beginning of a multi-year roadmap encompassing essential A Strategic work streams such as data center deployment, IT operations, EHR Roadmap Unveiled implementation, vendor management, healthcare analytics, clinical operations, and healthcare interoperability. Azure-Based Data Azure-Based Data Center Inception: The foundation upon which all future Center Inception technology roadmap is built is the core infrastructure. Systems powered by Focus is the IT Operations Framework that facilitated the creation of an Azure-based data center to hosting a new instance of Veradigm, and establishing a secure and scalable infrastructure. Pioneering Azure Pioneering Azure Deployment: Focus Solutions expanded its Systems Deployment capability by becoming the first third-party vendor to deploy Veradigm on Azure. Phase 2 (Fall 2024) Phase 2: Enhancing Capabilities (Fall 2024): In Fall 2024, Urology Associates advanced to the next implementation phase continuing to leverage our Systems capability to expand IT Operations while emphasizing Information Security. This included migrating additional on-premises instances to Azure, standardizing desktop deployments, and upgrading networking equipment Successful Successful Go-Live: Go-Live Over 350 users and 25 third-party integrations (including AllScripts via API. VPN, sFTP) transitioned to Azure across 9 locations. The transition, aided by the Focus team alongside Veradigm, marked a major milestone in technological advancement. A dedicated on-site team and remote support facilitated a smooth go-live, managing client expectations, resolving issues, and ensuring consistent communication. Despite its complexity, the transition was successful, maintaining client satisfaction and paving the way for future improvements under the SUMC MSO umbrella. Phase 3 Future Phases: The roadmap for Urology Associates encompasses (Future Roadmap) ongoing enhancements: CONNECT powered by Focus Implementation: Enabling scalable connectivity with labs and imaging vendors and streamlining patient intake through Phreesia integration. eFax/Document Management Optimization: Enhancing document and communication management. Technical and Operations Optimization: Integrating new practices and consolidating IT services with the Focus platform. Implementing WORKFLOW and INSIGHTS powered by Focus: Standardizing practices across technology stacks, workflows, governance, security, and analytics, improving operational efficiency.

IMPLEMENTATION PHASES

